

CORPORATE PROFILE

September 1, 2011

EMI SERVICES

*301 "A" Street
Idaho Falls, ID 83402
(208) 522-1117
(208) 522-9908 fax*



Our Website: www.emiservices.com
Please see website for completed and current contracts.

Environmental Management, Inc. (EMI) was founded in 1989 as a Small Business. During the early 1990s, EMI performed a wide range of environmental design, compliance, remediation and waste management work, primarily for the U.S. Department of Energy. In the late 1990s, much of EMI's work shifted to the Department of Defense, with focus on facility operations and maintenance, cost engineering, and job-order design-construct services. During this period, EMI grew rapidly and changed management structure to better compete. In 2002, Environmental Management, Inc. began doing business as *EMI SERVICES* to reflect the strong mix of facility management work in our backlog. In 2004, *EMI Acquisition, Inc.* acquired Bob Holtz Services, Inc. In total, there are 312 persons employed in various locations throughout the U.S., with annual revenues in excess of \$30 million. We maintain our corporate office in Idaho Falls, Idaho. EMI has been profitable every year since its founding.

Business Status: Small Business, NAICS 561210, 518210, 541511, 541513, 563310

DUNS Number: EMI – 081139177 BHS - 799869383

CAGE Code: EMI – 1PAL9 BHS – 1DEK7

OFFICE LOCATIONS			
EMI SERVICES Home Office David A. Miller, President 301 A Street Idaho Falls, ID 83402 (208) 522-1117 Fax (208) 522-9908	NAF EI Centro Robert Carlos AOC Support Services LLC NAF EI Centro CA	Niagara Falls ARB - Project Office Mary Anne Cooper, Program Manager 10955 Kinross St. Bldg 600 Niagara Falls IAP ARB NY 14304 (716) 297-0227	Richmond VA – Project Site Monty Henderson, Project Manager 701 E. Broadway, Suite 4600 Richmond VA 23219 (804) 771-2472
Homestead ARB-Project Office Lloyd Tyre, PM 29200 Westover Rd, Bldg 213 Homestead FL 33039 786-514-6224 (C)	Branch Office – BHS Dave Drake – Vice President 1903 Margaret Street Winston-Salem NC 27106 (336) 766-0044	Branch Office – EMI Greg Loughran – COO 1100 Cedar Rd., Suite B109 Chesapeake VA 23322 (757) 410-4306	

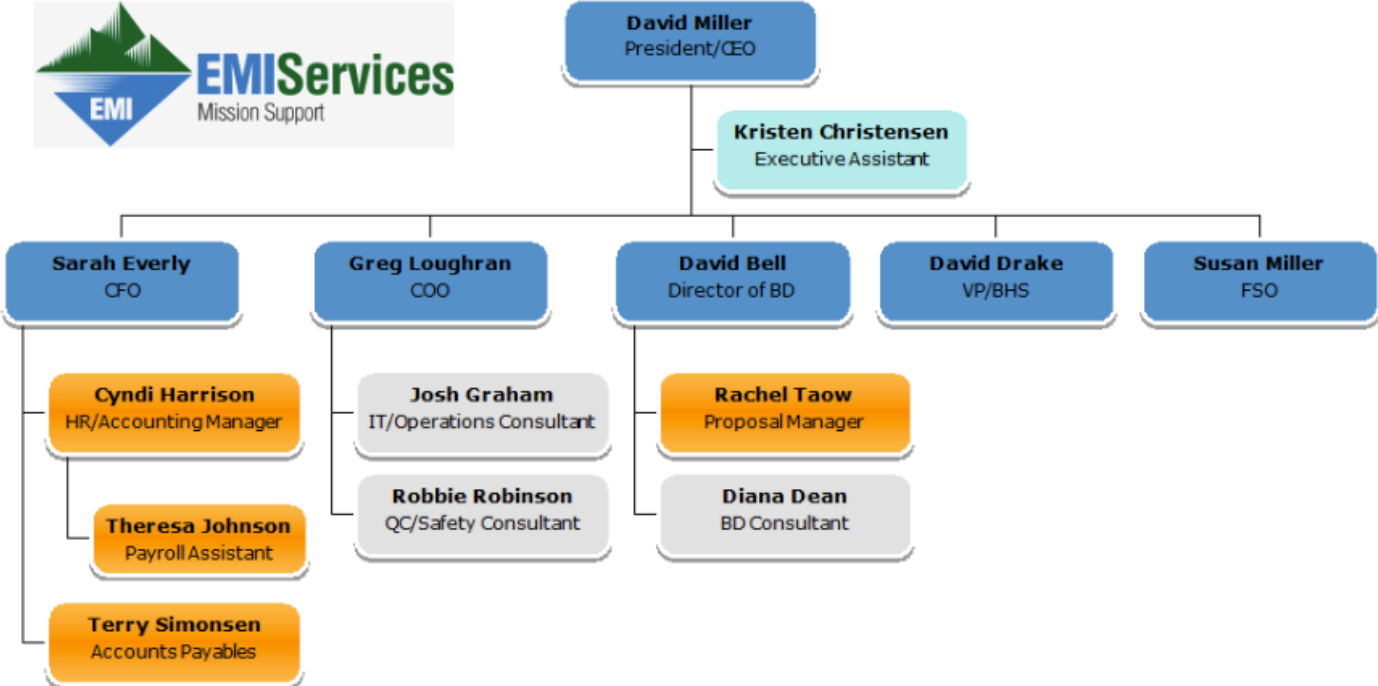
COMPANY ORGANIZATION

EMI SERVICES, INC. is organized on a profit center basis, with a supporting home office corporate organization.

The **EMI Services** Division primarily serves DOD customers and specializes in military Facility/Utility Operating and Maintenance, Supply, Logistics, Fuels and Environmental Compliance, each of which have their own Program Manager, Deputy, and project-level contracts and accounting staff.

BHS Services Inc., a wholly owned subsidiary of EMI, supports work that is performed for the General Services Administration, Environmental Protection Agency, the National Archives, and other government and commercial customers for Facilities Management and Buildings Systems O&M.

For financial purposes BHS and EMI function as a single entity but offer to their prospective clients under their respective names.



KEY STAFF

David A. Miller
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20 YEARS OF GROWTH

EMI entered the Base Operating Support (BOS) services market in 1999, serving as a subcontractor in a multi-year contract at Gila Bend Air Force Auxiliary Field and the Barry M. Goldwater Range in Arizona. That contract was followed in 2001 by EMI's award as Prime Contractor on the 7-year \$54 million Consolidated Facilities Management Contract at Malmstrom AFB. In 2004 EMI acquired Bob Holtz Services, a renowned Small Business provider of Facilities Maintenance Services. This acquisition added the General Services Administration and USAF Air Reserve Command to EMI's growing list of quality clients.

In succeeding years the company won several Indefinite Delivery – Indefinite Quantity (IDIQ) contracts providing vehicles for civil construction and environmental services in the former Civil and Environmental Division. In a competitive procurement in 2000, EMI was awarded a Multiple Award Task Order Contract with the USACE Walla Walla District for construction and construction management at Corps facilities in the Columbia River Basin. EMI has primed other contracts with USACE's Omaha District (Badlands Bombing Range) and Rock Island District (Emergency Planning), and provides services as a subcontractor to USACE's Kansas City District in two facilities operations and maintenance contracts. In 2000, EMI qualified for a General Services Administration (GSA) Corporate Schedule Contract, with environmental consulting and environmental remediation specialties. Since that award, EMI has performed over \$1 million of new environmental work through the GSA contract for US Department of Agriculture, Bureau of Indian Affairs, USACE Omaha District, and USACE Rock Island District. A GSA contract amendment that encompasses Management, Operations, Business and Information Services (MOBIS) was added in 2002, and logistics services world-wide ("LogWorld") contract amendment was added in 2003. In 2004 EMI won the Small Business Award of the Hill AFB Environmental Operations and Maintenance (O&M) Services contract which is valued up to \$48 million over 11 years. EMI has been awarded 4 of the proposed task orders. 2007 brought the addition of a GSA 03FAC Facilities Management Schedule to EMI's available contract vehicles.

Business infrastructure development has continued apace, with receipt of DCAA audited financials, and increasingly-sophisticated industrial safety management and quality assurance programs. EMI began international service in Romania (pollution prevention) in 2000, and in Trinidad (11 separate contracts for industrial risk management). Today, EMI continues a pattern of growth that continues to provide diverse technical services and cost-effective solutions to clients.

EMI SERVICES (EMI) was prime contractor for a multiple-award IDIQ environmental remediation contract at Hill AFB, Utah. EMI is the only small business awardee for this 10-year contract to provide operating and maintenance services to CERCLA Operable Units, including groundwater pump-and-treat systems, soil vapor extraction, and stack gas control. EMI operated seven groundwater treatment sites, each with multiple wells for removal of TCE.

EMI's continued growth and reputation has been fostered by the commercial enterprises and government agencies that seek out our professionals to satisfy their small business requirements. EMI continues to team with these partners, which include

- Madison Services Inc.
- Satellite Services Inc.
- AOC

- Chenega Corporation
- TechFlow

Capabilities

- **Base Operating Support (BOS) Services:** Civil Engineering, Environmental Engineering, Utilities O&M, Real Property Maintenance, Custodial, Military Family Housing, Lodging / Billeting, Community Services, Integrated Pest Management Services, Landscaping Services
- **Project Management / Cost Engineering:** Activity Based Planning, Scheduling, Earned Value, Variance Analysis, Critical Path Analysis, RD/RA and FS/CMS Cost Estimating, Independent Assessments
- **Litigation Support**
- **Construction-SABER:** Reinforcing Steel, Structural Steel, Steel Buildings, Environmental Remediation, Radioactive Soils, Project Management
- **General Services:** Facility and Plant Maintenances Services, Heating Ventilation Air Conditioning, Boiler Operations, Janitorial.
- **Information Technology:** Systems Enhancement, Systems Planning & Management, Technology Support, Millennia Lite-Information Technology
- **Logistics Operations:** Base Supply, Material Acquisition, Fuels Management, Flightline Operations

Contracting Vehicles

EMI was awarded a corporate schedule contract by the U.S. General Service Administration (GSA) for Environmental Advisory services in May 2000 and for management, operations, and business services (MOBIS) in 2002. This contract, effective May 1, 2005 through April 30, 2010, provides an easily accessed contracting vehicle that can be used by ANY federal agency to obtain EMI's services.

EMI also holds a schedule for Facilities Operations and Maintenance (03FAC) which is used by clients both to obtain services and to pre-qualify EMI/BHS for invitation to solicitations.

EMI's GSA LogWorld contract encompasses

- Planning, development, management, operation and maintenance of Logistics Systems for the movement and maintenance of resources
- Technical support in all phases of Acquisition Logistics
- Staging shipping, and receiving, packing and crating
- Design and installation, operation and maintenance of material handling systems
- Consultation on hazardous material storage and handling, and recycling program management
- Distribution System and Transportation Logistics services, including fleet planning, operation and maintenance, freight forwarding, consolidation and management, and tracking system operations and management
- Deployment Logistics, including contingency planning, public and private sector resource management, and medical and emergency unit storage and restocking management
- Designing managing, operating and maintaining logistics systems, equipment, facilities and logistics infrastructures, project management, facility management, and operations management support.

EMI'S FINANCIAL AND ADMINISTRATION

- ▶ DCAA audited and approved accounting and contracts system for **ALL** Government contract types including CPAF, CPFF, T&M and Fixed Price.
- ▶ DCAA issued “**no exceptions**” audit report on EMI Financial Capabilities (June 2003)DCAA approved Internal Control System
- ▶ CFO, Sarah Everly, with 20 years public accounting and management experience. Proficient in DELTEK accounting software.
- ▶ Staff accountant with seven years experience including payroll and HR support.
- ▶ Corporate headquarters: Idaho Falls, Idaho
- ▶ Established Administrative Policies and Procedures
- ▶ Established Human Resource Procedures

**Facilities Repair and Maintenance, Heavy Equipment Repair and Maintenance
MCB Camp Lejeune NC**



Contract Number: N40085-10-D-0213

Type of Contract: FFP, IDIQ

Performance Period: 4/1/2010 to 3/31/2020

Role: Prime Contractor

% Work Performed as Subcontractor: 0%

% Work Subcontracted: 20%

Contact 1:

Name: Theresa Crump, Contracting Officer
 Contracting Office: OICC MCI East
 Phone: 910 451-2582 ext 5239
 Email: Theresa.crump@navy.mil

Contact 2:

Name: Ericka Bishop, Contract Specialist
 Contracting Office: OICC MCI East
 Phone: 910 451-2582 ext 5244
 Email: Ericka.j.bishop@navy.mil

**Consolidated Facilities Maintenance
 Malmstrom AFB MT**




Contract Number: F24604-01-D-0006
Type of Contract: Cost Plus Award Fee + IDIQ
Performance Period: 5/1/2000 – 9/30/2008
Role: Prime Contractor
% Work Performed as Subcontractor: 0%
% Work Subcontracted: 0%

Contact 1:
 Name: **Chuck Weibel**
 Contracting Office: **341 Contracting Squadron**
 Phone: **406-731-4013**
 Email: **Charles.Weibel@malmstrom.af.mil**

Contact 2:
 Name: **Carolyn Lippert-Wood**
 Contracting Office: **341 Contracting Squadron**
 Phone: **406-731-4019**

**Base Operating Support Services
 NAF El Centro CA**

 <p>NAF El Centro</p>	Contract Number: N62473-08-D-2307
	Type of Contract: FFP, IDIQ
	Performance Period: 10/1/2008 – 9/30/2017
	Role: Teaming Partner, Prime
	% Work Performed as Subcontractor: 0%
	% Work Subcontracted: 10%
Contact 1: Name: Linda Graham Contracting Office: Phone: 760 339-2458 Email: grahamlk@efdsw@navfac.navy.mil	Contact 2: Name: Contracting Office: Phone: Email:

Base Supply and Fuels Management Niagara Falls Air Reserve Base, NY



Contract Number: FA 6670-04-C-0003

Type of Contract: FFP

Performance Period: 6/1/2004 – 5/31/2014

Role: Teaming Partner

% Work Performed as Subcontractor: 40%

% Work Subcontracted: 0%

Contact 1:

Name: **Ken Coogan**
 Contracting Office: **Satellite Services, Inc. – Proj. Mgr.**
 Phone: **716-236-3294**
 Email: Ken.Coogan@niagara.af.mil

Contact 2:

Name: **George Hafford**
 Contracting Office: **AFRC -- ACO**
 Phone: **716-236-2178**
 Email: George.Hafford@niagarafalls.af.mil

**EPA Atlantic Ecology Division,
Narragansett, RI**



Contract Number: GS-06F-0026P T.O. 1324

Type of Contract: FFP, IDIQ

Performance Period: 4/1/2005 – 3/31/2010

Role: Prime Contractor

% Work Performed as Subcontractor: 0%

% Work Subcontracted: 0%

Contact 1:

Name: **Lenora Hilliard**
 Contracting Office: **EPA -- CO**
 Phone: **919-541-4292**
 Email: Hilliard.Lenora@epa.gov

Contact 2:

Name: **Russell Ahlgren**
 Contracting Office: **EPA – T.O. Project Manager**
 Phone: 401-782-3080
 Email: Ahlgren.Russell@epa.gov

**General Services Administration
Facilities Engineering and Maintenance Services
Multiple Buildings in Richmond, Norfolk, Lynchburg, and Portsmouth VA**



Contract Holder

Contract Number: GS-03P-00-DXC-0001

Type of Contract: FFP, IDIQ

Performance Period: 2/1/2001 – 1/31/2013

Role: Prime Contractor

% Work Performed as Subcontractor: 0%

% Work Subcontracted: 15%

Contact 1:

Name: **Linda Savage-Linder, Contracting Officer**
 Contracting Office: **Richmond Services Group**
 Phone: **804 771-2446**
 Email: linda.savage-linder@gsa.gov

Contact 2:

Name: **Tony Tessenaar, COR**
 Location: Federal Building, Richmond
 Phone: 804 771-2473
 Email: tony.tessenaar@gsa.gov

MANAGEMENT AWARDS

The U.S. Small Business Administration selected EMI as its 1996 **Subcontractor of the Year** for the Northwest United States. This award recognized management excellence in the disposition of over 13,500 tons of radioactively contaminated soils at the Idaho National Engineering and Environmental Laboratory. EMI was nominated for this award by **Lockheed-Martin Idaho**.

EMI also received in 1996 the **Administrator's Award of Excellence** in recognition of "outstanding contributions and service to the nation by a small business."

In 2000, EMI received the **Summit Excellence Award** by the U.S. Department of Energy for "distinction as a small business in providing sophisticated technical consulting services in the areas of environmental restoration, waste management, and facility deactivation and decommissioning for the Department of Energy..."

On March 30, 2001, The U.S. Air Force Space Command issued a press release announcing the award of the Malmstrom AFB Consolidated Facilities Management Contract, the "largest Historically Underutilized Business Zone award in the history of the federal government."

BHS was recognized for superior performance in the Federal Executive Board Excellence in Government Awards Program. Seventeen BHS personnel in Richmond and Norfolk, Virginia received Bronze Medalist certificates. The citation stated that the Chesapeake Service Center/BHS partnership efforts in executing a facilities engineering and maintenance services contract for the GSA Mid-Atlantic Chesapeake Service Center represents the very best of GSA in its goal to provide outstanding service delivery to its customers.

Most recently, EMI/BHS job sites have been instrumental in the award of the Energy Star to several of our buildings.

- BHS was instrumental in earning the Energy Star award for each of three buildings under its Richmond GSA contract. BHS was particularly cited for its incredible reduction of energy usage in the Richmond Federal Building, on the Government's list of energy hogs when EMI started the contract (130,000 BTUs/sq ft/year) to its current consumption of only 50,000 BTUs/sq ft/year.
- BHS enabled GSA to win the Energy Star Award for our Birch Bayh Courthouse contract
- BHS contributions enabled GSA to win the TOBY Award for the Birch Bayh Courthouse
- BHS helped GSA to win the Energy Star Award for our MG Emmett J. Bean Building project